

Managing Agent Services

Administration for Aviation
Asset-Backed Securitizations

Offices in U.S. and Ireland

Staffed by Aviation
ABS Industry Experts

Conveniently
Domiciled in Ireland

Enterprise
Technology &
Processes

Special Purpose
Entity Administrative
Agents

Advanced
Accounting &
Reporting

Waterfall & Cash
Management

Administration &
Company Secretary

Fund Accounting
Offering

Tenure and Expertise in Aviation Asset-Backed Securitization

Since 1993, Phoenix American Financial Services (PAFS) has led the way in outsourced aviation leasing services. In 2007, PAFS Ireland business unit was launched to offer a comprehensive portfolio of services for aircraft and engine leasing transactions of every size, scope and complexity.

OVER 25 YEARS EXPERIENCE

TOP TIER TECHNOLOGY

FOCUS ON CUSTOMER SERVICE

Proven Track Record

- Servicing ABS entities with 1,400+ aircraft and engine assets exceeding \$36 billion in value
- ISAE 3402 Type II audited
- Deep bench of experienced professionals
- Experience with latest innovations from tradable E Notes to JOL equity structures
- Extensive network of relationships with legal, audit & tax firms and independent directors in the aviation sector

ACCOUNTING & REPORTING

- Financial accounting
- Fund accounting
- Design & maintenance of chart of accounts & general ledger system using Oracle Financials
- Accounting policies & procedures development
- Workpaper preparation
- Monthly, quarterly & year-end close procedures
- Quarterly management accounts
- Annual financial statements
- Audit & tax interface
- Budget preparation & variance analysis

WATERFALL & CASH MANAGEMENT

- Waterfall payment calculation
- Preparation of monthly investor reports
- Investment of cash balances
- Recording collection of cash receipts
- Accounts payable function
- Banking relations
- Establishing new bank accounts
- AML/FATCA/KYC procedures

ADMINISTRATION & COMPANY SECRETARY

- Company registration, registered office & office filings
- Irish office
- Board meetings
- Indenture compliance monitoring
- Coordination & monitoring of service providers
- Investor & management reporting
- Rating agency liaison
- D&O insurance procurement and renewals
- Website maintenance
- Arrange appraisals & maintenance forecasts
- International registry

CONNECTIONS & RELATIONSHIPS

Close relationships with:

- Investment banks
- Investors
- Directors
- Trustees
- Leasing companies
- Rating agencies
- Auditing and accounting firms
- Law firms
- Appraisers
- Credit guarantors

INDUSTRY LEADERSHIP

Phoenix American has administered aircraft and engine ABS transactions sponsored and/or serviced by the leaders of the industry.



OUR MISSION

At Phoenix American, we give our clients assurance that their ABS deal is supported by superior systems, administrative best practices and deep industry experience. From our long history serving the needs of aviation ABS, we leverage first-hand knowledge of the needs, challenges and expectations of our clients.

Our dedication to high-touch customer service is focused on establishing and maintaining real partnerships and providing innovative solutions. Issuers, investors and other participants enjoy streamlined, reliable high-quality services with maximum efficiency of implementation and timely delivery of services.



ENTERPRISE TECHNOLOGY & PROCESSES

Benefit from our of leading-edge technology, industry-tested processes and commitment to customer service.

- Tier 1 hardware & software applications with end-to-end redundancy
- Real-time data replication & nightly backups to an off-site location
- Tested and documented business resumption plan
- Robust security practices to
- Safeguard clients' competitively sensitive & confidential information
- Dedicated account team

MULTI-LAYER DATA SECURITY

Client data is protected by the most robust data security systems and procedures available.

- Data access controls
- Monitoring & auditing
- Two factor authentication
- Leakage / loss prevention
- Data encryption
- Advanced network security
- Redundant firewalls
- Email security appliances
- Intrusion detection systems
- Network penetration tests
- Real-time data replication
- Disaster recovery / business resumption

Offices in U.S. and Ireland



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